

## **Brightstar Named Distributor Exclusive of GTRAN Wireless Products in Latin America, Mexico, and the Caribbean**

**Miami, Florida - July 9, 2001** - Brightstar Corp., a leading distributor of wireless products and a provider of value-added services in the wireless telecommunications industry, has signed an exclusive distribution agreement with GTRAN Wireless, Inc., a manufacturer of CDMA 1X and GPRS wireless data modems. Under the agreement, Brightstar will be the sole distributor of GTRAN's products throughout Latin America, Mexico, and the Caribbean.

"The addition of GTRAN Wireless products to our product line represents yet another step in our efforts to provide our customers with a one-stop-shopping solution to their wireless communications needs," said Dave Peterson, Vice President of Brightstar. "GTRAN's strong brand recognition, coupled with our extensive customer relationships and integrated distribution network, will contribute to the continued growth of both companies."

"Our agreement with Brightstar is a major strategic initiative to increase our market penetration and points of sale in Latin America, Mexico, and the Caribbean," said Michael E. Tate, OEM Sales Manager of GTRAN. "Brightstar is a dynamic, growing company that will open new doors for us in the marketplace."

### **About Brightstar Corp.**

Brightstar Corp. is a leading distributor of CDMA, TDMA, and GSM wireless products and accessories and a provider of value-added services in the wireless telecommunications industry. The company's innovative service solutions include product handling and distribution, inventory management, logistics, fulfillment, customized packaging and light assembly, Internet-based solutions, financial services, and after-sales support for more than 60 network operators and 5000 distributors, agents, resellers, and retailers around the world. Brightstar is one of Motorola's strategic partners in Latin America, and an authorized distributor for all other leading wireless equipment manufacturers. Founded in October 1997, Brightstar is headquartered in Miami, Florida and maintains subsidiaries in Argentina, Bolivia, Dominican Republic, Mexico, Paraguay, Peru, Puerto Rico, Uruguay, and Venezuela. During the year ended December 31, 2000, Brightstar's consolidated revenues were \$355 million, and the company expects to exceed \$500 million in consolidated revenues in fiscal 2001.

### **About GTRAN Wireless, Inc.**

Founded in 1999, GTRAN Wireless, Inc. ([www.gtranwireless.com](http://www.gtranwireless.com)) is a global leader in deploying CDMA and GSM based data card and module products for multimedia Internet access applications. Its products provide wireless access to laptops, PDAs and other telemetric applications based on IS-95B, 1xEV, GPRS, CDMA2000, and WCDMA air access protocols. GTRAN's DotSurfer wireless PC modem card family has been first to enable the world's fastest wireless data technologies based on IS-95B, 1XRTT, and GPRS. GTRAN has product design centers in Westlake Village and San Diego, CA; Denver, CO; Calgary, AB, Canada; Seoul, Korea; and Hsin-Chu, Taiwan.